



# Integrated Solar + Storage + EV Charging Solution for your eMobility Strategy

Smart energy storage and EV charging infrastructure solutions for commercial fleets

## Developing an eMobility Strategy with Stem and ENGIE North America

To comply with EV mandates and take advantage of available EV incentives, operators of commercial fleets are investing heavily in charging infrastructure. Stem and ENGIE have launched a combined offering that uses smart energy storage to help these organizations achieve their clean energy goals and maximize utility bill savings.

### Benefits

- Monitor and manage your eMobility strategy with a single, integrated platform
- Address “charging cost anxiety” for facility managers building out charging infrastructure for the first time
- Capture rich incentives and grants with assistance from energy experts
- Meet the reporting requirements of corporate sustainability & ESG initiatives

## ENGIE’s Turnkey Offering

ENGIE’s services include all aspects of eMobility planning, design, and implementation – covering vehicles, charging infrastructure, energy management, on-site energy generation, and storage.

### Planning

Streamline the charging infrastructure design process with feasibility studies that evaluate an assortment of bus charging technologies, on-site energy generation, and storage alternatives.

### Procurement

Work with approved technology providers that have passed a rigorous evaluation of technology, reliability, purchase cost, maintenance, long-term operations costs, and after-sale support.

### Cost Analysis

Compare total cost of ownership calculations as well as local, state, and federal incentives for electric vehicles compared with diesel counterparts.

### Deployment & Support

Get a single point of accountability for transit decision-makers and ensure seamlessly integrated technologies.

### Project Management

Ease the burden of managing current and longer-term fleet needs and performance for busy operations managers.

### Financing

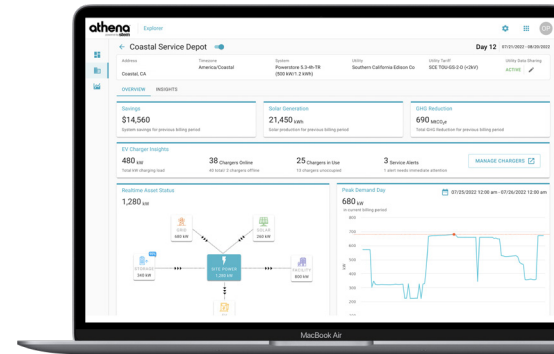
Choose a financing arrangement - up front, monthly, or leased - with transparent pricing to streamline the decision-making.

### Community Engagement

Transition to battery electric vehicles with effective engagement and buy-in from staff, passengers, and the community at large.

# Stem's Athena®-Integrated EV Charging Solution

Stem's best-in-class Athena platform is core to Stem's eMobility solution. Athena learns from EV charging behaviors to optimize batteries and solar PV, allowing customers to maximize EV-related value streams over the full operating life of a project. Athena also enables access to utility bill savings data, energy-related EV charging insights, distributed energy resource performance for EV loads, and energy and GHG information. Whether you need scalable fleet electrification, resilient charging during outages, or high-powered public charging, Athena integrates smart energy storage with leading EV charging infrastructure to enable fast charge capabilities, achieve cost savings, and optimize lifetime operations.



## Stem's Turnkey Offering

Athena's unified platform gathers data and uses AI-driven machine learning to predict the future and make optimal operating decisions for economic, environmental, or resilience benefits.

### Strategic Business Planning

Simplify project evaluation for distributed energy resources with economic modeling and market feasibility analysis. Streamline project system design with pre-project master site design planning and layout assessment.

### Customer Experience

Get operational support and help navigating storage and EV charging incentives from our experts to maximize all possible utility and state incentive opportunities for the project.

### Flexible Turnkey Experience

Ongoing 24/7 monitoring services for full site energy management are provided by Stem's Remote Operating Center (ROC) to remotely resolve any issues and maximize asset up-time.

### Leading Hardware and Software

Choose EV charging hardware from leading OEMs. Improve operational savings and reliability by optimizing BESS controls for bill savings and grid services revenues, while accounting for project constraints, enabling backup power during outages, and leveraging flexible design to enable scalability.

## About Stem

Stem (NYSE: STEM) provides clean energy solutions and services that maximize the economic, environmental, and resiliency value of energy assets and portfolios. Stem's leading AI-driven enterprise software platform, Athena® enables organizations to deploy and unlock value from clean energy assets at scale. Powerful applications, including AlsoEnergy's PowerTrack, simplify and optimize asset management and connect an ecosystem of owners, developers, assets, and markets. Stem also offers integrated partner solutions that improve returns across energy projects, including storage, solar, and EV fleet charging.

## About ENGIE North America

Based in Houston, Texas, ENGIE North America Inc. is a regional hub of ENGIE, a global leader in low-carbon energy and services. ENGIE (ENGI), is listed on the Paris and Brussels Stock Exchanges. Together with our 101,500 employees around the globe, our customers, partners and stakeholders, we are committed to accelerate the transition toward a carbon-neutral world, through reduced energy consumption and more environmentally friendly solutions. Inspired by our purpose ("raison d'être"), we reconcile economic performance with a positive impact on people and the planet, building on our key businesses (gas, renewable energy, services) to offer competitive solutions to our customers. In North America, ENGIE helps our clients achieve their energy efficiency, reliability, and ultimately, their sustainability goals, as we work together to shape a sustainable future. We accomplish this through: energy efficiency projects, providing energy supply (including renewables and natural gas), and the development, construction and operation of renewable energy assets (wind, solar, storage and more). For more information on ENGIE North America, please visit our LinkedIn page or Twitter feed, [www.engie-na.com](http://www.engie-na.com) and [www.engie.com](http://www.engie.com).

To learn more, contact your Stem or ENGIE account executive or visit [www.stem.com/engie](http://www.stem.com/engie).