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Fast, Flexible, and Economical EV Charging with Stem + ChargePoint

Leverage incentives and a fully integrated eMobility solution for commercial customers and fleets

Developing an eMobility Strategy with Stem and ChargePoint

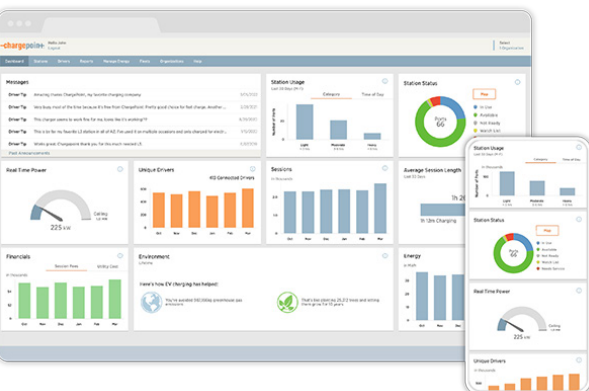
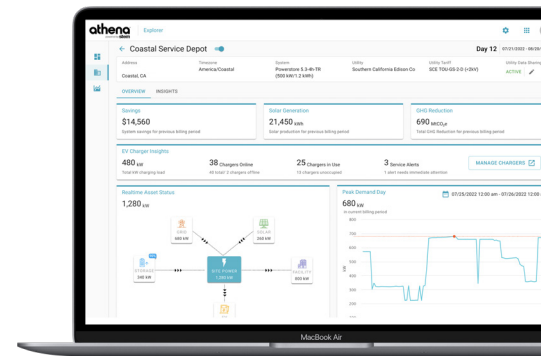
The shift to eMobility is coming fast, giving businesses new, federally subsidized ways to attract business from EV customers and overhaul existing fleets. Stem and ChargePoint have launched an integrated energy storage + EV charging solution to help businesses capitalize on EV fast charging opportunities while minimizing costs and maximizing lifetime revenues for charging projects. Stem's Athena[®] platform and ChargePoint's Express Plus platform operate seamlessly to provide hardware and cloud-based integration of energy storage, solar, and EV charging assets. Together, we enable a fully interoperable EV charging solution that is fast, flexible, and more economical.

Benefits

- **Augment low-powered infrastructure:** Quickly deploy projects and facilitate maximum charging over the life of the project
- **Achieve operational savings:** Reduce demand charges and maximize grid service revenues by managing power from mixed resources
- **Reduce carbon emissions:** Use locally stored onsite solar energy or clean energy from the grid for cleaner charging
- **Enable resilience:** Increase charger uptime by continuing EV charging during outages

Stem's Athena[®]-Integrated EV Charging Solution

Stem's best-in-class Athena platform is core to Stem's eMobility solution. Athena learns from EV charging behaviors to optimize batteries and solar PV, allowing customers to maximize EV-related value streams over the full operating life of a project. Athena also enables access to utility bill savings data, energy-related EV charging insights, distributed energy resource performance for EV loads, and energy and GHG information. Whether you need high-powered public charging, scalable fleet electrification, or resilient charging during outages, Athena integrates smart energy storage with leading EV charging provider, ChargePoint to enable fast charge capabilities, achieve cost savings, and optimize lifetime operations.



ChargePoint EV Charging Solution

Get complete control and rich insights with ChargePoint's advanced EV charging management software, which works seamlessly with the ChargePoint driver network. ChargePoint builds a complete portfolio of networked AC and DC charging stations, designed using cutting-edge hardware technology to be safe and reliable while offering drivers a user-friendly, premium charging experience. ChargePoint offers a suite of best-in-class services, including flexible financing, site selection consulting, dedicated help with implementation and industry-leading support.

Stem + ChargePoint's Turnkey Offering

Strategic Business Planning

Electrify at the right place, the right time, and leverage all government incentives available to ensure ROI. Simplify project evaluation for distributed energy resources with economic modeling and market feasibility analysis. Streamline project system design with pre-project master site design planning and layout assessment.

Customer Experience

ChargePoint specializes in the charger experience, and Stem's experts ensure maximum energy asset performance with minimal downtime. Together, we support partners through the entire project lifecycle with joint project design and proposal through development, commissioning, and operation.

Flexible Turnkey Experience

Open EV charging APIs support different business models, and flexible project financing options build the right solution mix for your organization. Once a project goes live, ongoing 24/7 monitoring services for full site charging and energy management are provided to remotely resolve any issues and maximize asset up-time.

Leading Hardware and Software

Our mix of industry leading software with scalable platforms and choice of top tier EV charging and battery hardware provides solution flexibility and achieves greater operational savings and better operational reliability and leverages flexible design to enable projects to scale.

About Stem

Stem (NYSE: STEM) provides clean energy solutions and services that maximize the economic, environmental, and resiliency value of energy assets and portfolios. Stem's leading AI-driven enterprise software platform, Athena® enables organizations to deploy and unlock value from clean energy assets at scale. Powerful applications, including AlsoEnergy's PowerTrack, simplify and optimize asset management and connect an ecosystem of owners, developers, assets, and markets. Stem also offers integrated partner solutions that improve returns across energy projects, including storage, solar, and EV fleet charging.

About ChargePoint

ChargePoint is creating a new fueling network to move people and goods on electricity. Since 2007, ChargePoint has been committed to making it easy for businesses and drivers to go electric with one of the largest EV charging networks in North America and Europe and a comprehensive portfolio of charging solutions. The ChargePoint cloud subscription platform and software-defined charging hardware are designed to include options for every charging scenario from home and multifamily to workplace, parking, hospitality, retail and transport fleets of all types. Today, one ChargePoint account provides access to hundreds of thousands of places to charge in North America and Europe. To date, more than 133 million charging sessions have been delivered, with drivers plugging into the ChargePoint network on average every second.

To learn more, visit www.stem.com/chargepoint.