


stem

Case Study: Elite Electric Elite Electric Optimizes Customer's Solar Plus Storage Project with Stem's Expertise

**ELITE**
ELECTRIC, INC. SINCE 1978

Elite Electric Inc., based in Riverside, CA, has been serving the electrical and solar power industries with the highest quality and competitively priced service since 1978. As electrical contractors, they specialize in designing and building high quality, efficient, and dependable solar systems and battery storage as well as operating and maintenance services for their commercial customers.

In partnership with Greentech Renewables Riverside distributing the equipment, Stem helps electrical contractors and developers like Elite Electric enhance solar plus storage offerings through optimized design, streamlined procurement, and customized deal support.

“When we pull in Stem, we know we're buying a package including all the components - from metering and aggregation to the Athena software - that we can rely on. Stem is there, one phone call away, with their technical expertise to backup all of the components in the energy storage system. Their expertise is unsurpassed by anyone else in the industry.”

Carl Dawson
President & CEO, Elite Electric

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Location

San Diego, CA

Customer Type

Food Retailer

Facility Type

Facility Carport

Solutions

Energy Storage,
Solar plus Storage

Energy Storage System Size

111 kW / 223 kWh

Stem Operational Date

Q1 2022



Challenge

When Elite Electric is hired by financiers to do full engineering, procurement, and construction scope of work, they're typically also responsible for the procurement of the energy storage to complement the solar system. They have found that there are a lot of companies out there trying to build energy storage that don't exactly know how to optimize the entire solar plus storage system for the best results.



Solution

Greentech Renewables and Stem have partnered to make that easy for them as a one-stop-shop to provide the products they need to build successful projects. Stem provides the battery equipment, software, and solutions to make that possible.



Results

Working with Greentech Renewables and Stem combined has been a positive experience for Elite because of the combined offering to deliver the energy storage scope of work and bill of materials through Greentech Renewables in addition to Stem's support throughout the project's lifetime.

To learn more about Stem's solutions, contact stem.com/contact-us.