

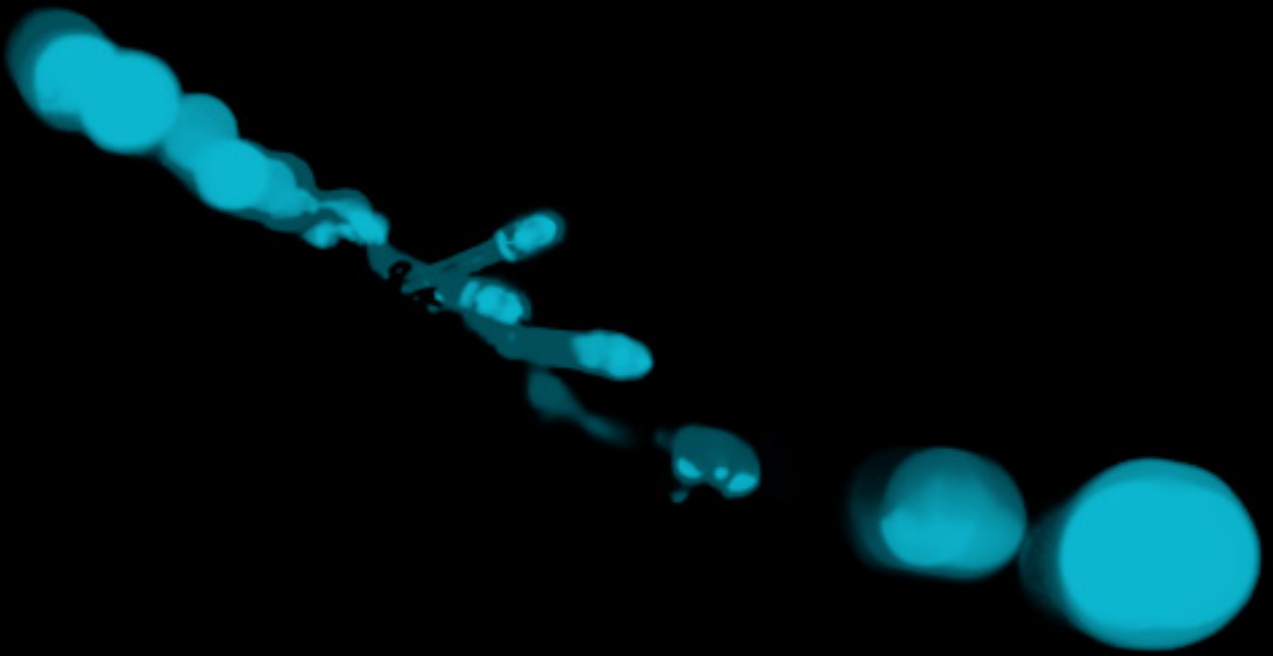
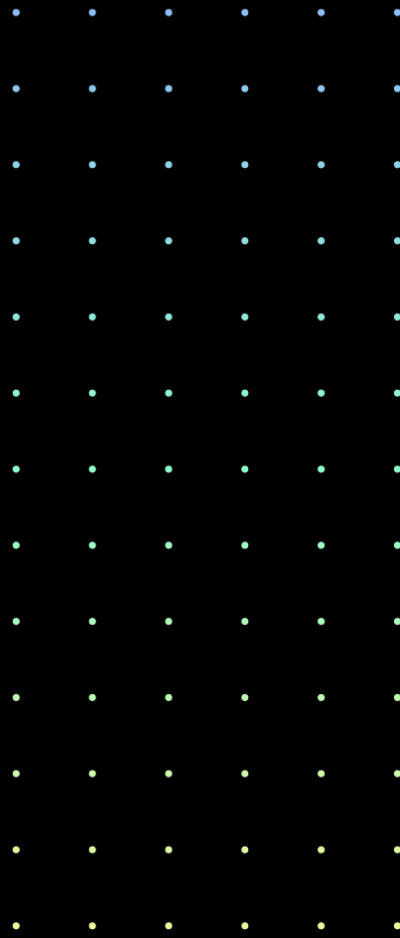


Energy Storage for Asset Owners & IPPs

Increase Project Value and Return On Investment

The transition to a clean, resilient electricity system creates unprecedented opportunity – and complexity – for asset owners & independent power producers (IPPs). With the continued evolution of policies, incentives, and market rules, battery energy storage will be increasingly key to maximizing value for large-scale solar projects over time.

Stem's energy storage solutions future-proof and de-risk your solar + storage or standalone storage project to ensure access to the highest-value revenue streams as regulations and energy markets evolve.



Optimize and De-risk your Long-term Assets with Smart Energy Storage Solutions

Stem's AI-driven smart energy software, Athena®, delivers best-in-class performance in capturing revenue streams and unlocking opportunities for behind-the-meter and front-of-the-meter projects. With Stem and Athena, you can seamlessly deploy energy storage, then strategically and intelligently dispatch energy when it is most valuable.



World-class AI-driven Software

Our Athena software maximizes value for asset owners via industry-leading forecasting, controls, and optimization of performance and revenue. Athena easily adapts to changing conditions, enabling projects to access future value streams. Athena's ability to orchestrate ideal dispatch operations at all times both maximizes revenue and reduces risk for asset owners.



Comprehensive Monitoring & Operational Support

We offer full operational support through 24/7 site monitoring, alarm detection, and real-time controls, allowing us to respond to site and market conditions within seconds. And Athena actively manages battery state-of-charge, cycling, and other factors for standalone and solar + storage systems to extend performance and delay degradation, ensuring warranty compliance and benefitting overall project value.



Market-leading Expertise

Our team pioneered intelligent energy storage and has developed unparalleled insights from hundreds of successful behind-the-meter and front-of-the-meter deployments around the world. With the most expertise and best software in the industry, Stem supports due diligence, retrofit evaluations, and fleet performance optimization. Stem is uniquely equipped to support asset owners through changes in markets and value streams over a project's life.

Exceptional Lifetime Services for Energy Optimization

Acquisition Support

Lean on Stem's expertise for revenue modeling, technical resourcing, due diligence, and policy and program risk evaluation.

Retrofitting Solar Projects

Identify opportunities, screen portfolios, and complete technical evaluations solar projects, with or without ITC benefits.

Financing of Stem-sourced Projects

Gain direct access to Stem's RFPs, solar developer and EPC partners, and existing customers to expand your project opportunities.

Athena for Existing Projects

Add Athena software to seamlessly integrate and optimize your existing energy resources to maximize energy asset performance and investments.

AlsoEnergy Integration

As a combined company, Stem + AlsoEnergy will offer seamless integration of storage controls and solar performance monitoring.

Project Spotlights



Altus Power New Marlborough, MA

Use Cases

Solar + Storage, SMART and Clean Peaks Optimization, Wholesale Energy Markets

Solar + Storage System Size
2.9MW and 1MW / 2 MWh



Syncarpha Capital Blandford, MA

Use Cases

Solar + Storage, SMART Program Optimization

Storage System Size
4MW / 8MWh



Kearsarge Energy Haverhill, MA

Use Cases

Solar + Storage, SMART Program Optimization, Wholesale Energy Markets

Solar + Storage System Size
3.6MW and 2MW / 9MWh



Electrodes Holdings LLC Southern California

Use Cases

Energy Storage, Utility Bill Optimization, Demand Response

Total Storage System Capacity
345MWh



About Stem

A global leader in artificial intelligence (AI)-driven clean energy storage systems

Stem (NYSE: STEM) provides solutions that address the challenges of today's dynamic energy market. By combining advanced energy storage solutions with Athena®, a world-class AI-powered analytics platform, Stem enables customers and partners to optimize energy use by automatically switching between battery power, onsite generation, and grid power. Stem's solutions help enterprise customers benefit from a clean, adaptive energy infrastructure and achieve a wide variety of goals, including expense reduction, resilience, sustainability, environmental and corporate responsibility, and innovation. Stem also offers full support for solar partners interested in adding storage to standalone, community, or commercial solar projects – both behind and in front of the meter. With the acquisition of AlsoEnergy, Stem is now a leader in the solar asset management space, bringing project developers, asset owners, and commercial customers an integrated solution for solar and energy storage management and optimization.

For more information, visit www.stem.com

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